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(Pages : 2)

Name.....

Reg. No.....

**SIXTH SEMESTER U.G.(CBCSS—UG) DEGREE EXAMINATION
MARCH 2024**

Psychology

PSY 6B 05(01)—ORGANISATIONAL BEHAVIOUR

(2019 Admission onwards)

Time : Two Hours

Maximum : 60 Marks

Section A*Answer all questions.**Answer in two or three sentences.**Each question carries 2 marks.**There shall be Ceiling of 20 marks in this section.*

1. Hierarchy of needs
2. Attribution
3. Contrast effect
4. Adjourning stage
5. Cohesiveness
6. Persuasive communication
7. Employee turnover
8. Self-promotion
9. Flattery
10. Process conflict
11. Power equalization
12. Unity of command

(Ceiling 20)

Turn over

Section B

Answer all questions.

Answer in a paragraph of about half a page to one page.

Each question carries 5 marks.

There shall be Ceiling of 30 marks in this section.

13. Fundamental attribution error
14. Transactional Analysis
15. Impression management technique
16. traditional view of conflict
17. Types of group
18. Departmentalization
19. Work Specialization

(Ceiling 30)

Section C

Essay type questions.

*Answer any **one** of the following questions.*

The question carries 10 marks.

20. Discuss various Components of communication process.
21. What are the theories of leadership ?

(1 × 10 = 10 marks)